



#### **ZUARI INDUSTRIES LIMITED**

5th Floor, Tower A, Global Business Park, M.G. Road, Sector 26, Gurugram - 122 002, India Tel: +91 (124) 482 7800, Email: ig.zgl@adventz.com, www.zuariindustries.in

13 November 2025

National Stock Exchange of India Ltd, Exchange Plaza, C-1, Block-G Bandra-Kurla Complex, Bandra (E) Mumbai- 400 051

**NSE Symbol: ZUARIIND** 

**BSE Limited** 

Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai - 400 001

BSE Scrip Code: 500780

**Sub: Zuari Industries Limited- Presentation for Investors** 

Ref:- Disclosure pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.

Dear Sir/ Madam,

Please find enclosed herewith a copy of Investor Presentation that will be shared with the Investors.

The same will also be uploaded on our website at www.zuariindustries.in.

This is for your information and records.

Thanking you,

For Zuari Industries Limited

Yadvinder Goyal Company Secretary

Encl: As stated above





# Zuari Industries Ltd

**Investor Presentation Q2 FY26** 





### **Safe Harbor**

This presentation and the accompanying slides (the "Presentation"), which have been prepared by **Zuari Industries Limited** (the "Company"), have been prepared solely for information purposes and do not constitute any offer, recommendation or invitation to purchase or subscribe for any securities, and shall not form the basis or be relied on in connection with any contract or binding commitment whatsoever. No offering of securities of the Company will be made except by means of a statutory offering document containing detailed information about the Company.

This Presentation has been prepared by the Company based on information and data which the Company considers reliable, but the Company makes no representation or warranty, express or implied, whatsoever, and no reliance shall be placed on, the truth, accuracy, completeness, fairness and reasonableness of the contents of this Presentation. This Presentation may not be all inclusive and may not contain all of the information that you may consider material. Any liability in respect of the contents of, or any omission from, this Presentation is expressly excluded.

Certain matters discussed in this Presentation may contain statements regarding the Company's market opportunity and business prospects that are individually and collectively forward-looking statements. Such forward-looking statements are not guarantees of future performance and are subject to known and unknown risks, uncertainties and assumptions that are difficult to predict. These risks and uncertainties include, but are not limited to, the performance of the Indian economy and of the economies of various international markets, the performance of the industry in India and world-wide, competition, the company's ability to successfully implement its strategy, the Company's future levels of growth and expansion, technological implementation, changes and advancements, changes in revenue, income or cashflows, the Company's market preferences and its exposure to market risks, as well as other risks. The Company's levels of activity, performance or achievements could differ materially and adversely from results expressed in or implied by this Presentation. The Company assumes no obligation to update any forward-looking information contained in this Presentation. Any forward-looking statements and projections made by third parties included in this Presentation are not adopted by the Company and the Company is not responsible for such third-party statements and projections.

All Maps used in the presentation are not to scale. All data, information, and maps are provided "as is" without warranty or any representation of accuracy, timeliness or completeness.

### **List of Abbreviations**

CFCL: Chambal Fertilizers & Chemicals Ltd

**DM:** Development Manager

**FFPL:** Forte Furniture Products India Ltd

**GSML:** Gobind Sugar Mills Limited

**IFPL:** Indian Furniture Products Ltd

JD: Joint Developer

JV: Joint Venture

MCFL: Mangalore Chemicals & Fertilizers Ltd

**PPL:** Paradeep Phosphates Ltd

**REI:** Real Estate Division & Investments

**SIL:** Simon India Ltd

**SPE:** Sugar, Power & Ethanol

TIHL: Texmaco Infrastructure & Holdings Ltd

TREL: Texmaco Rail & Engineering Ltd

**ZACL:** Zuari Agro Chemicals Ltd

**ZEBPL:** Zuari Envien Bioenergy Pvt Ltd

**ZFL:** Zuari Finserv Ltd

ZIAVPL: Zuari IAV Pvt Ltd

**ZIBL:** Zuari Insurance Brokers Ltd

**ZIIL:** Zuari Infraworld India Limited

**ZIL:** Zuari Industries Ltd

**ZIntL:** Zuari International Ltd

ZMSL: Zuari Management Services Ltd

**ZSPL:** Zuari Sugar & Power Ltd

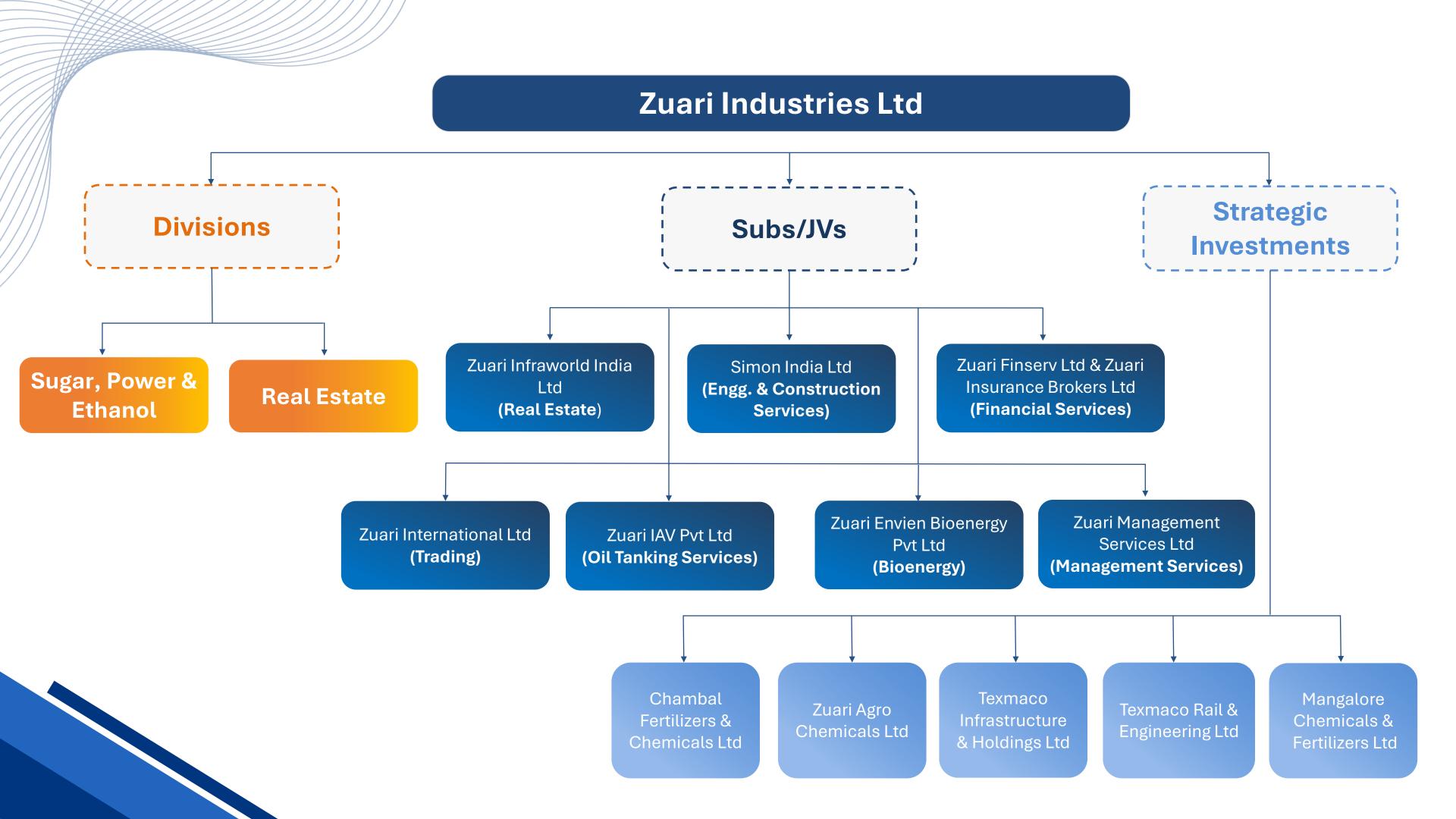






# **ZIL Structure**





### Performance Snapshot





#### **Operational Performance**



#### **Avg Sugar Realization**

**+5.7%** *Q2 Y-o-Y*; **+5.1%** *H1 Y-o-Y* 



#### **Sugar Sales**

**-12**% *Q2 Y-o-Y*; **-8.7**% *H1 Y-o-Y* 



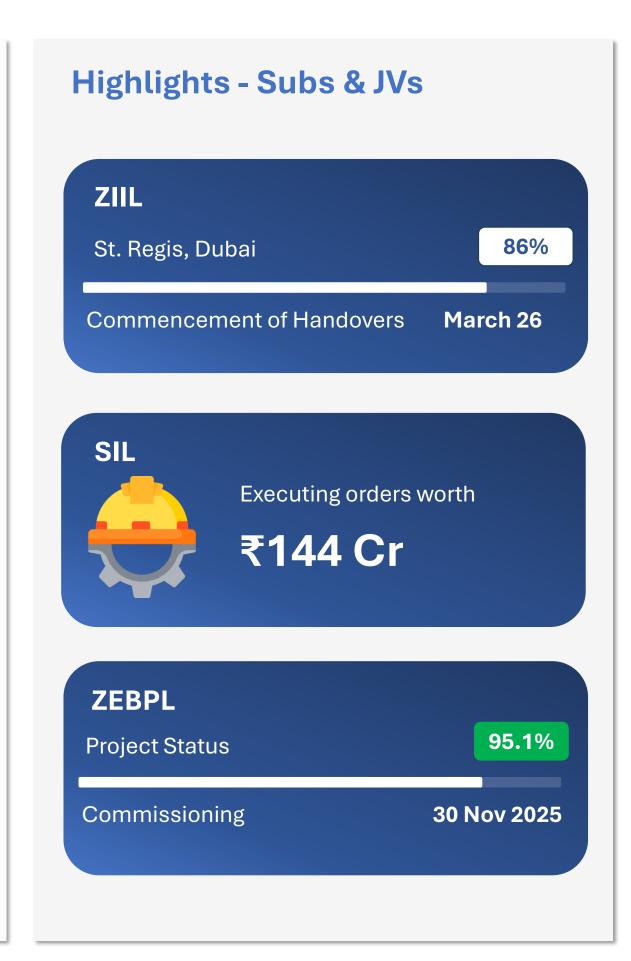
#### **Ethanol Sales**

**+7.6**% *Q2 Y-o-Y*; **+3.8**% *H1 Y-o-Y* 



#### **Ethanol Production**

**+44**% *Q2 Y-o-Y;* **+24.8**% *H1 Y-o-Y* 



#### **Financial Highlights**



10.39%

10.26%

Reduction in cost of borrowing (Y-o-Y)



Lowering of finance cost by

✓ 3.0 Cr Q2 Y-o-Y

✓ **6.3 Cr** H1 Y-o-Y



BBB-

Credit rating reaffirmed



Continued focus on financial control and strengthening governance





# **Operational Performance**



### **Operational Performance - Production Metrics**

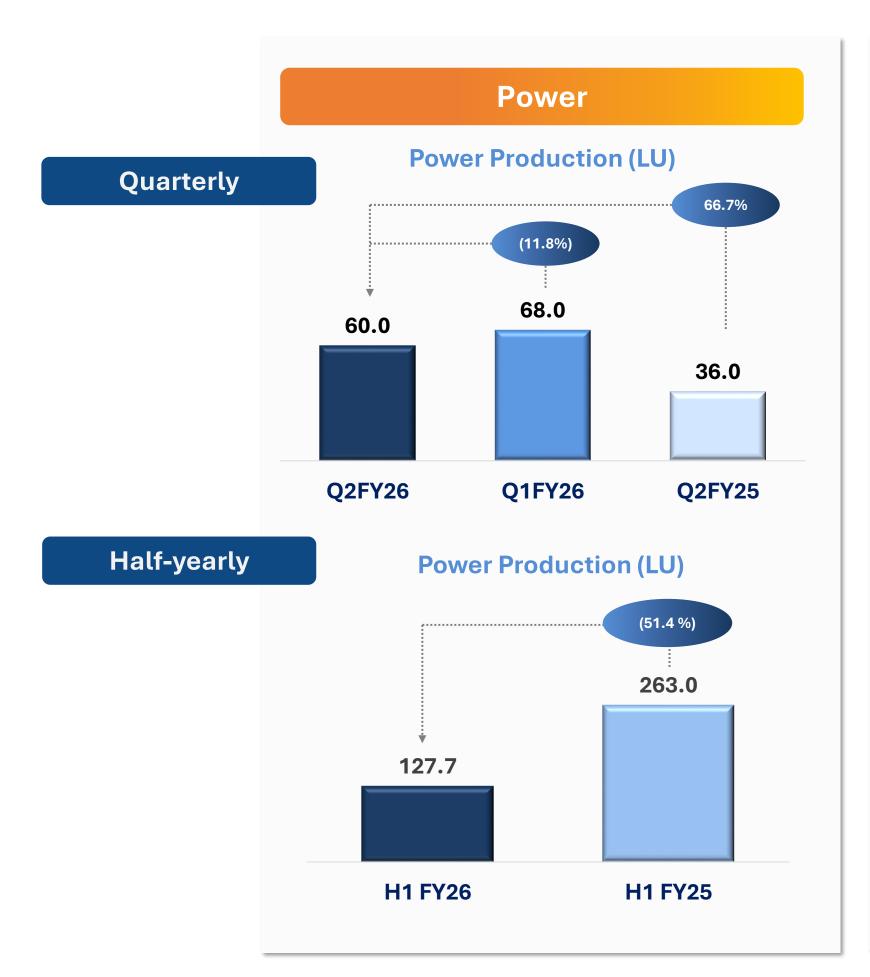


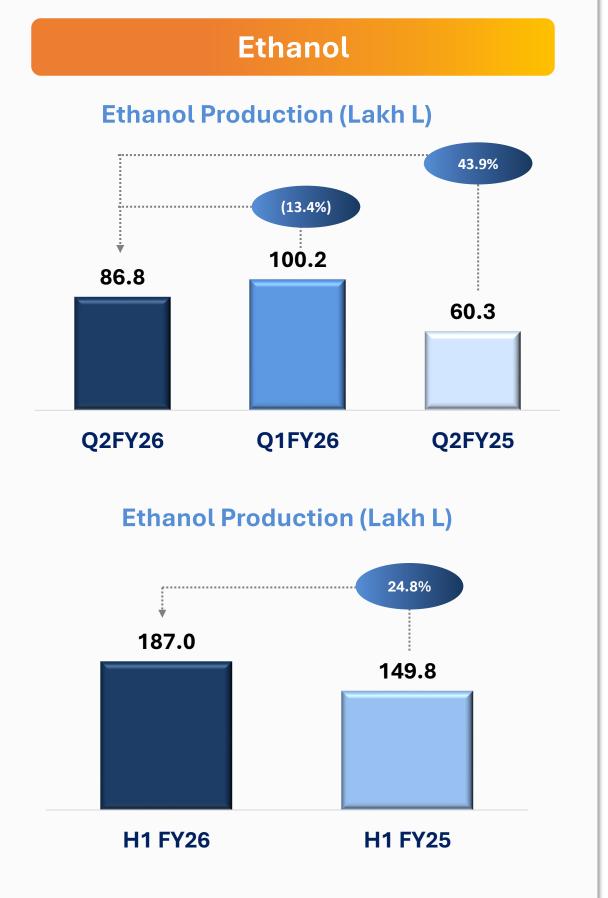


No crushing in Q1 & Q2 due to business seasonality.

#### **Sugar Production**

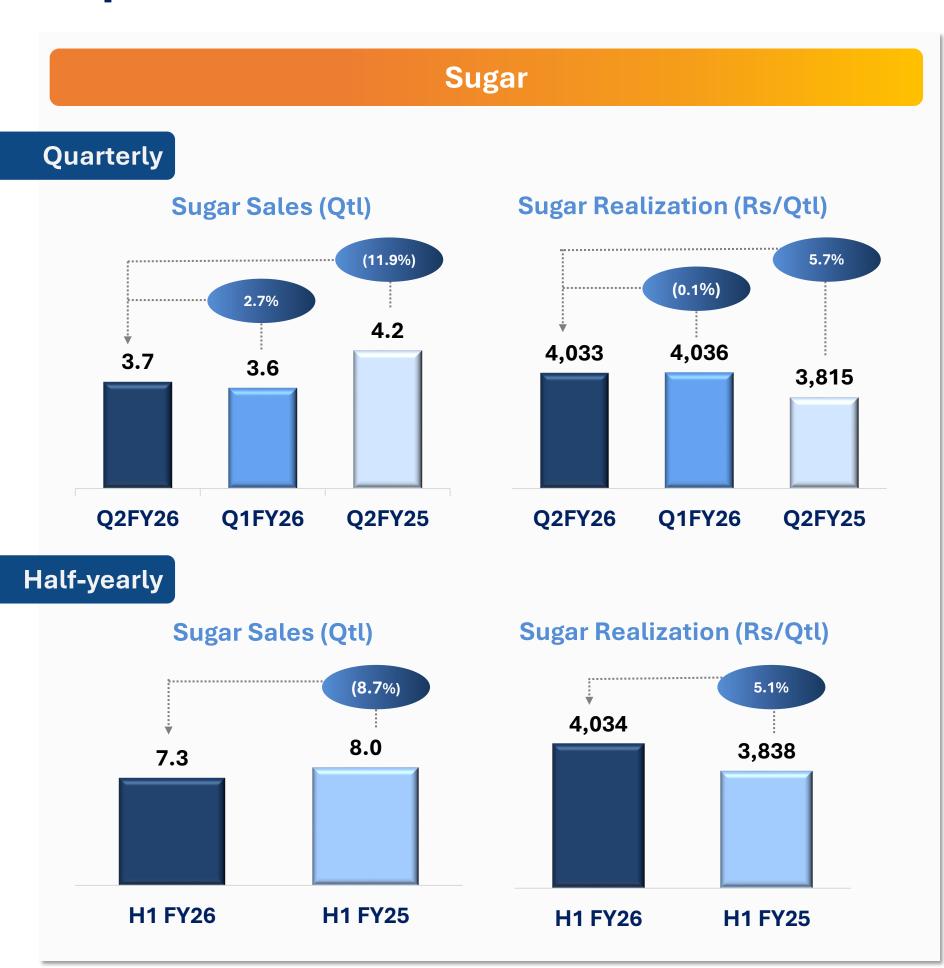
No production in Q1 & Q2 due to business seasonality.



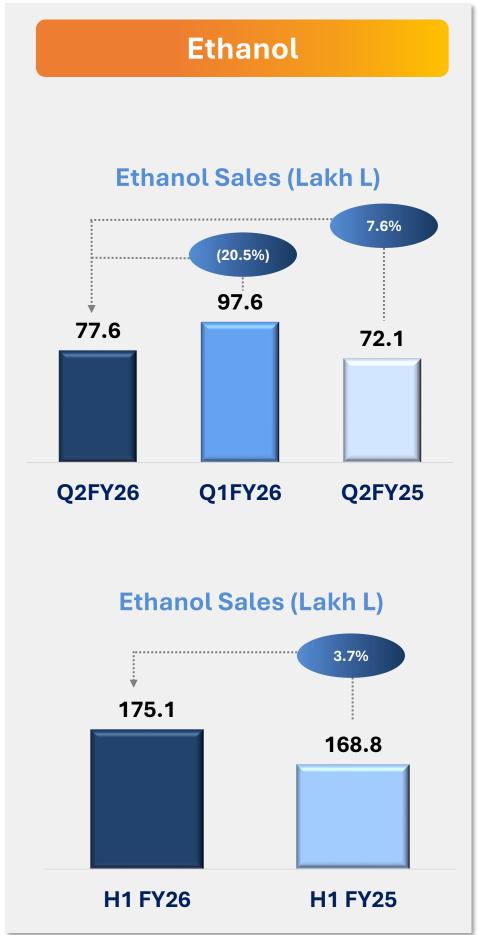


### Operational Performance - Sales Metrics













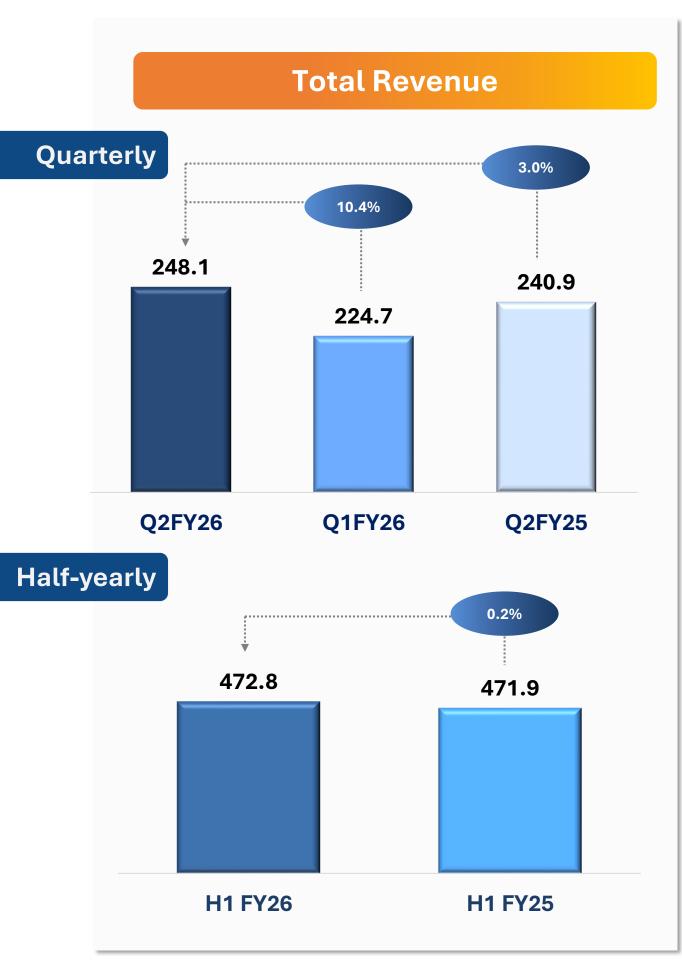
# Financial Snapshot

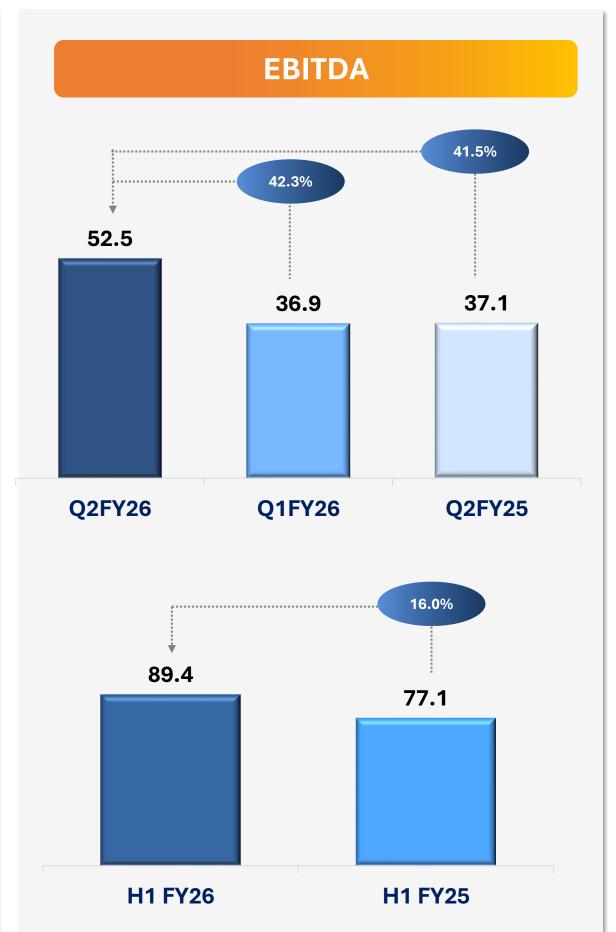


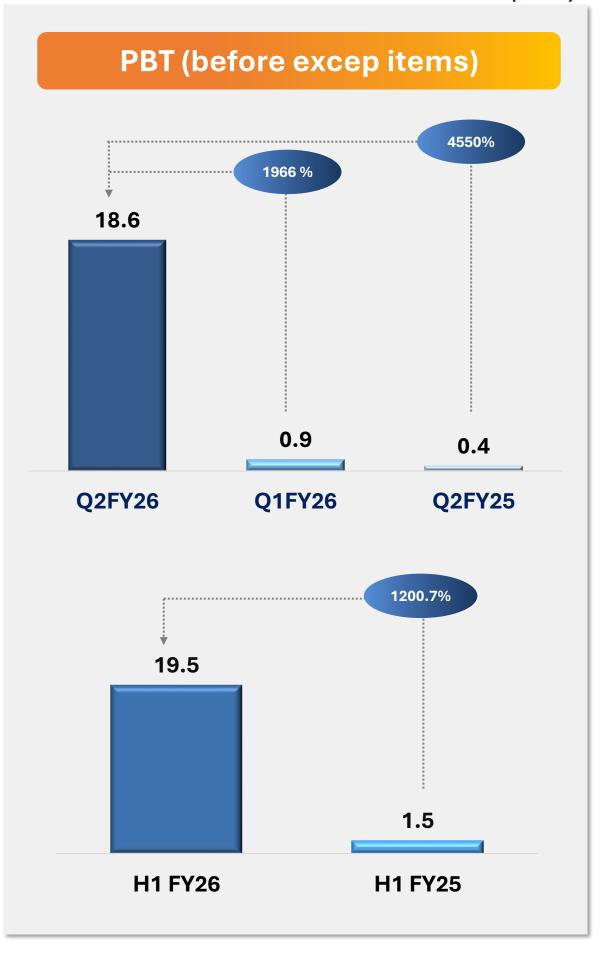
### **Q2 FY26 Financial Performance: Standalone**





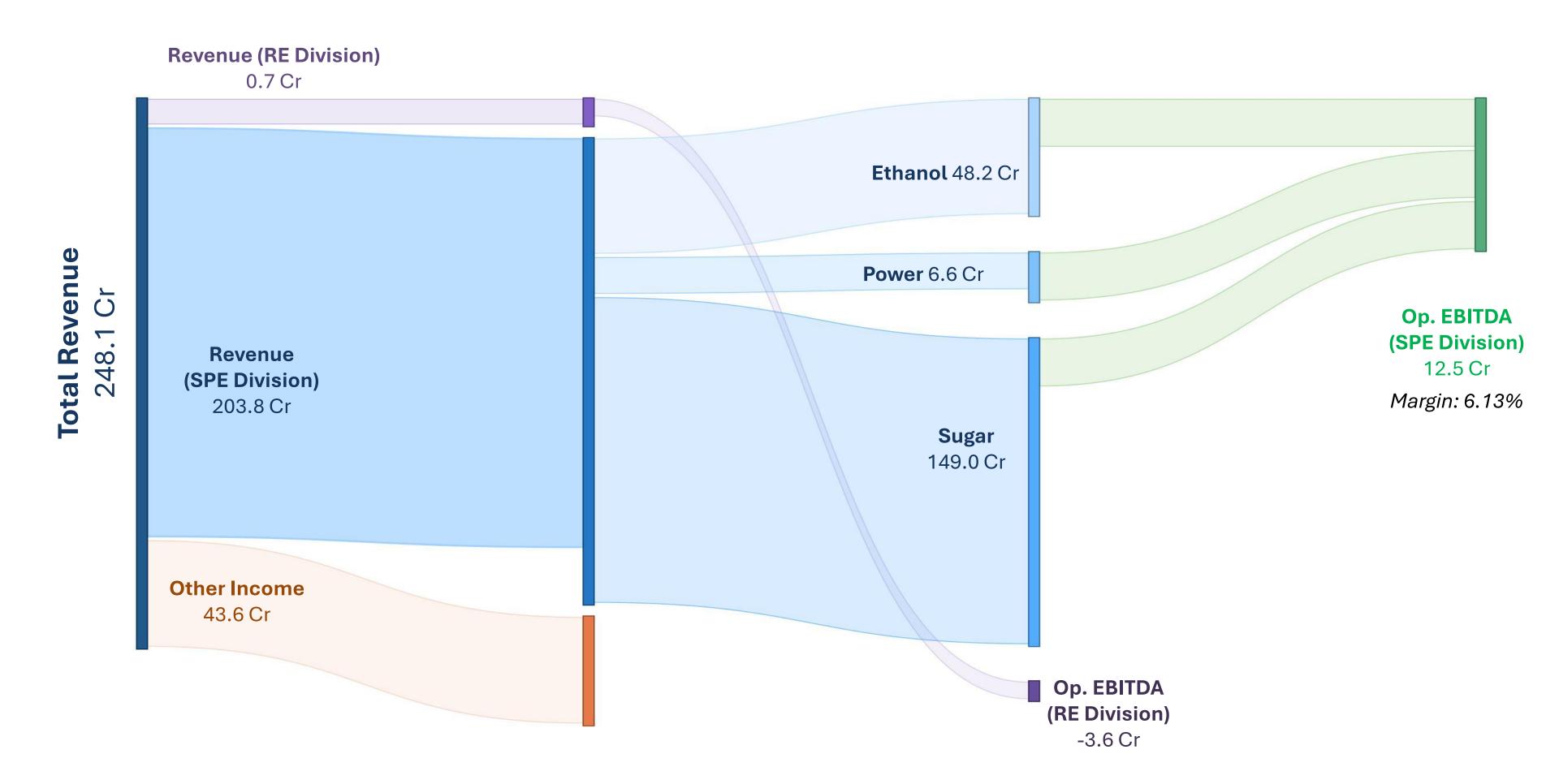






### Financial Performance Snapshot - Q2 FY26 (Standalone)







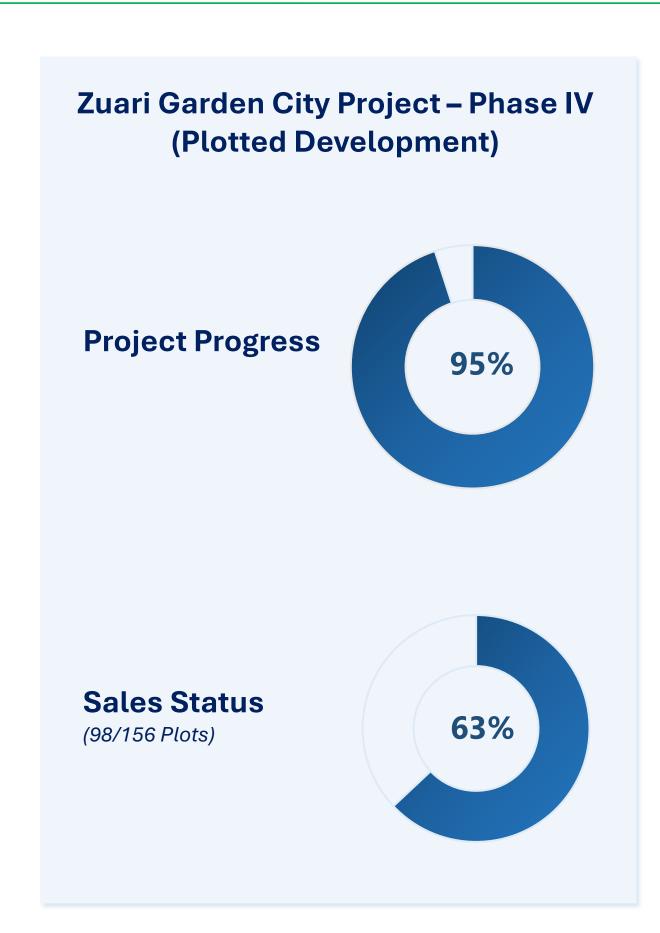


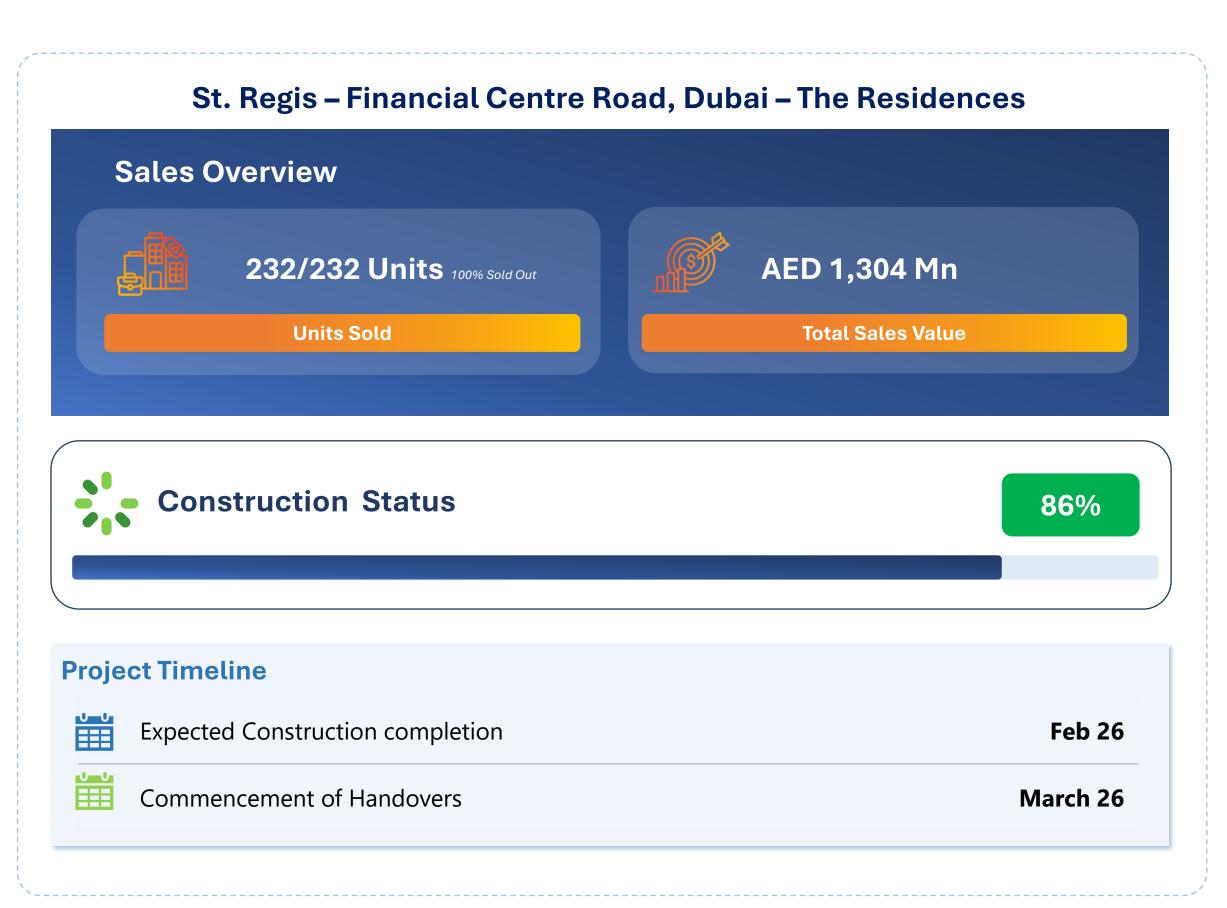
# Review of Subsidiaries



### **Zuari Infraworld India Ltd**







# Asset Light Business Model - DM Focus





	Gangothri Developers (Apartments)	Texmaco Rail (Apartments, Retail & School)	Under Development
Land Area	9.4 Acres	11.8 Acres	180+ Acres
Net Saleable Area	2.8 Mn sqft	1.8 Mn sqft	~ 2.4 Mn sqft
Project Value*	Mega	Major	<u>-</u>
Timeline	5 Years	10 Years	3 to 4 Years
Stage	DM Agreement signed	Term Sheet signed	-





Standardization of customer/contract documents across all DM projects closed



Robust due diligence mechanism in place before entering DM mandates



Other DM Mandates under discussion





### **Key Developments Across Subsidiaries**





Orders Under execution ~144 Cr



AI – enabled EPC: Project Control tower, Procurement & Digital Invoice Processing



Building AI agents for procurement, proposals and document control





Portfolio Expansion: PMS/AIF, Bonds, FDs, Mutual Funds etc.



New Zuari Finserv website zuarimonev.com launched



Building a strong mutual fund platform with multiasset capabilities



Scale digital marketing and brand Visibility





Offer business advisory services through support on social media marketing & **CRM** implementation



Al-driven recruitment and consulting services expanding across group companies





Launch new SKUs pack of Pink Salt, Jaggery Powder, Khandsari



**Expanding distribution** network

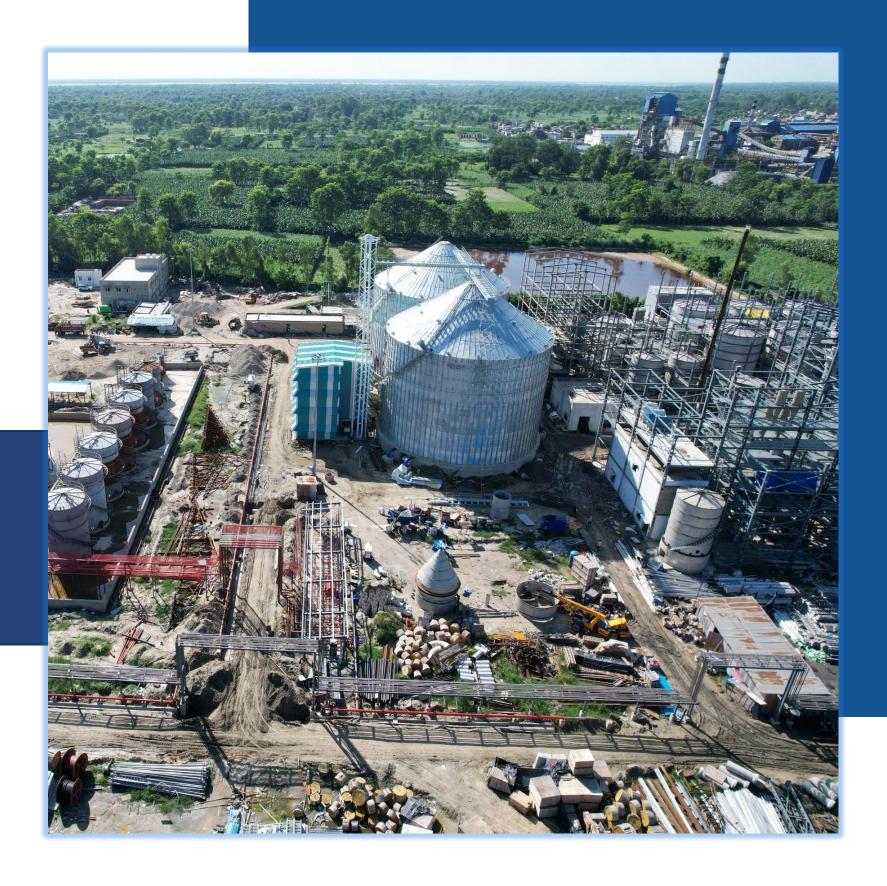


Strengthening of Compliance & Processes





# **ZEBPL Outlook**







### **ZEBPL JV: Strengthening Presence in Bioenergy**



### **Business Overview**

- ZIL established 50:50 JV company (ZEBPL) with Envien International, Slovakia
- ZEBPL is on track for completion of last leg of its first grain-based distillery in Aira, Lakhimpur Kheri, UP
- Installed Capacity: 180 KLPD, Project Cost: ~300 Cr



**Project Status** 

**95.10%** Completed



### **Future Strategy**

Scouting for opportunities in feedstock rich states to scale up the production of ethanol to ~1000 KLPD



#### **Status and Next Steps**



**Revised COD** 

Delayed statutory approvals; commissioning by 30 Nov 25



**Operational Readiness** 

SOPs, Systems, & Processes in place to ensure smooth operations



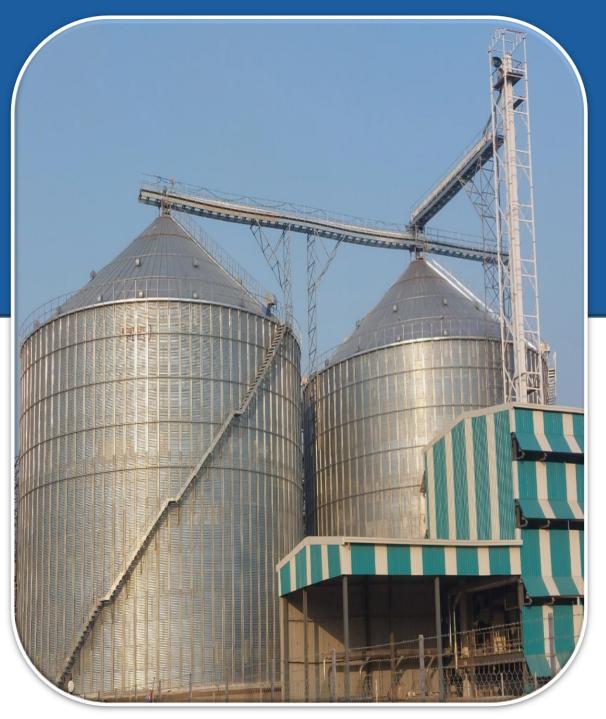
**Market Readiness** 

Participating in 2nd ethanol tender (Dec); exploring private offtake



# **ZEBPL JV: Current Snapshots**











**Updates: Strategic Investments** 





## Strategic Investments

Value of strategic investments held by ZIL & its wholly–owned subsidiaries

Company	No. of Shares (Lakh)		Share Price (Rs)		Value (Rs Cr)		Change (%)
	30-Sep-25	30-June-25	30-Sep-25	30-June-25	30-Sep-25	30-June-25	
Chambal Fertilizers & Chemicals Ltd.	595	595	510	565	3,039	3,362	(10%)
Zuari Agro Chemicals Ltd.	135	135	272	214	367	290	27% 🔺
Mangalore Chemicals and Fertilizers Ltd.	3	3	324	272	10	8	25% 🔺
Texmaco Rail & Engineering Ltd.	645	645	137	176	887	1,136	(22%)
Texmaco Infrastructure and Holdings Ltd.	393	393	95	103	377	405	(7%)
Value of Quoted Investments						5,201	(10%)





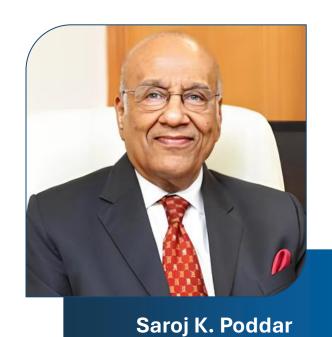
# Leadership







### **Board of Directors**



Chairman















Non-Executive Director

Suneet Maheshwari Independent Director



Sanjeev Lall Independent Director



Manju Gupta
Independent Director



**Deepak Amitabh**Independent Director





Financial Performance







# **Profit & Loss Statement (Standalone)**

Dantianian	Q2 FY26	Q1 FY26	Q2 FY25	H1 FY26	H1 FY25	
Particulars	30-Sep-25	30-June-25	30-Sep-24	30-Sep-25	30-Sep-24	
Income						
Revenue from operations	204.5	210.3	207.4	414.8	421.9	
Other income	43.6	14.4	33.5	58.0	50.0	
Total income	248.1	224.7	240.9	472.8	471.9	
<u>Expenses</u>						
Cost of material consumed	6.5	18.8	17.9	25.3	78.3	
Purchases of Stock-in-Trade	-	1.2	0.1	1.2	1.6	
Change in inventories	154.1	140.7	158.4	294.9	262.4	
Employee benefits	13.1	12.6	11.4	25.7	23.3	
Finance Cost	27.6	29.7	30.6	57.2	63.5	
Dep. and Amort. Expense	6.4	6.3	6.1	12.7	12.0	
Other Expense	21.8	14.5	16.0	36.3	29.3	
Total Expense	229.5	223.8	240.5	453.3	470.4	
Profit/(Loss) Before Tax and Exceptional Items	18.6	0.9	0.4	19.5	1.5	
Exceptional Items	(12.5)	(4.5)	(24.1)	(17.0)	(40.1)	
Profit/(Loss) Before Tax	6.1	(3.6)	(23.7)	2.5	(38.5)	
Tax Expense	3.0	0.3	0.2	3.3	0.6	
Profit/(Loss) After Tax	3.1	(3.9)	(23.9)	(0.8)	(39.1)	
Total Other Comprehensive Income	(240.8)	(263.3)	63.8	(504.1)	988.1	
Total Comprehensive Income/(Loss)	(237.7)	(267.2)	39.9	(504.9)	949.1	
EPS (Rs/Share)	1.05	(1.30)	(8.01)	(0.26)	(13.13)	





## Profit & Loss Statement (Consolidated)

Deutieudeus	Q2 FY26	Q1 FY26	Q2 FY25	H1 FY26	H1 FY25
Particulars	30-Sep-25	30-June-25	30-Sep-24	30-Sep-25	30-Sep-24
Income					
Revenue from operations	241.2	257.4	237.3	498.6	463.0
Other income	45.2	10.2	39.9	55.5	56.2
Total income	286.4	267.6	277.2	554.1	519.2
<u>Expenses</u>					
Cost of material consumed	6.5	18.8	17.9	25.4	78.4
Purchases of Stock-in-Trade	0.1	1.9	0.2	1.9	1.8
Project expenses	17.0	14.3	7.3	31.4	14.0
Change in inventories	147.9	147.1	161.2	295.1	250.9
Employee benefits	31.6	30.2	26.2	61.7	51.2
Finance Cost	61.5	63.0	70.8	124.4	139.7
Dep. and Amort. Expense	7.4	7.5	7.0	14.8	13.9
Other Expense	27.2	19.9	20.6	47.1	38.0
Total Expense	299.2	302.7	311.2	601.8	587.9
Profit/(loss) before share of profit/ (loss) from associates, JV and Tax	(12.7)	(35.0)	(34.0)	(47.7)	(68.7)
Share of profit/(loss) from associates, JV	186.7	34.6	38.8	221.3	39.2
Profit/(loss) before Tax and exceptional item	174.0	(0.4)	4.8	173.6	(29.5)
Exceptional Item	(7.0)	-	(19.7)	(7.0)	(19.7)
Profit/(loss) before Tax	167.0	(0.4)	(14.9)	166.6	(49.2)
Tax Expense	2.7	0.1	(0.1)	2.8	(0.8)
Profit/(Loss) After Tax	164.3	(0.5)	(14.8)	163.8	(48.4)
Other Comprehensive Income	(540.2)	4.7	(176.1)	(535.5)	1,246.0
Total Comprehensive Income/(Loss)	(375.9)	4.3	(190.9)	(371.7)	1,197.6
EPS (Rs/Share)	55.34	0.02	(4.84)	55.35	(16.04)





# Segment Information (Consolidated)

					(110 01)
Doubieulove	Q2 FY26	Q1 FY26	Q2 FY25	H1 FY26	H1 FY25
Particulars	30-Sep-25	30-June-25	30-Sep-24	30-Sep-25	30-Sep-24
Segment Revenue					
a) Sugar & allied products	167.6	173.5	171.6	341.1	340.4
b) Power	9.6	3.2	2.2	12.8	13.1
c) Ethanol Plant	48.4	61.4	44.1	109.8	102.2
d) Real estate	7.0	9.3	7.4	16.3	14.5
e) Management services	9.5	8.6	7.8	18.1	14.8
f) Financial services	7.3	9.2	7.2	16.6	14.9
g) Engineering services	18.1	15.2	1.3	33.2	2.4
h) Furniture	0.1	0.7	-	0.8	-
Total	267.6	281.1	241.6	548.7	502.3
Less: Intersegment Revenue	26.4	23.7	4.3	50.1	39.3
Net Segment Revenue	241.2	257.4	237.3	498.6	463.0
Segment EBITDA					
a) Sugar & allied products	2.3	15.9	(2.9)	18.2	11.4
b) Power	2.5	(3.6)	(3.0)	(1.1)	(6.2)
c) Ethanol Plant	2.7	8.5	6.0	11.2	16.2
d) Real estate	(2.2)	(3.7)	0.9	(6.0)	(3.4)
e) Management services	(1.3)	(1.3)	(0.8)	(2.5)	(1.5)
f) Financial services	3.0	4.3	2.6	7.3	6.2
g) Engineering services	(0.6)	1.0	(0.8)	0.4	(1.1)
h) Furniture	(0.4)	(1.2)	0.2	(1.7)	1.0
Total Segment EBITDA	6.0	19.9	2.2	25.8	22.6
Less: Finance Cost	61.5	63.0	70.8	124.4	139.7
Add: Net Unallocable income/(expenses)	42.8	8.1	34.6	50.9	48.4
Profit/(loss) before share of profit/(loss) from associates, JV and Tax	(12.7)	(35.0)	(34.0)	(47.7)	(68.7)





## Financial Performance: Op. Subsidiaries & Joint Ventures

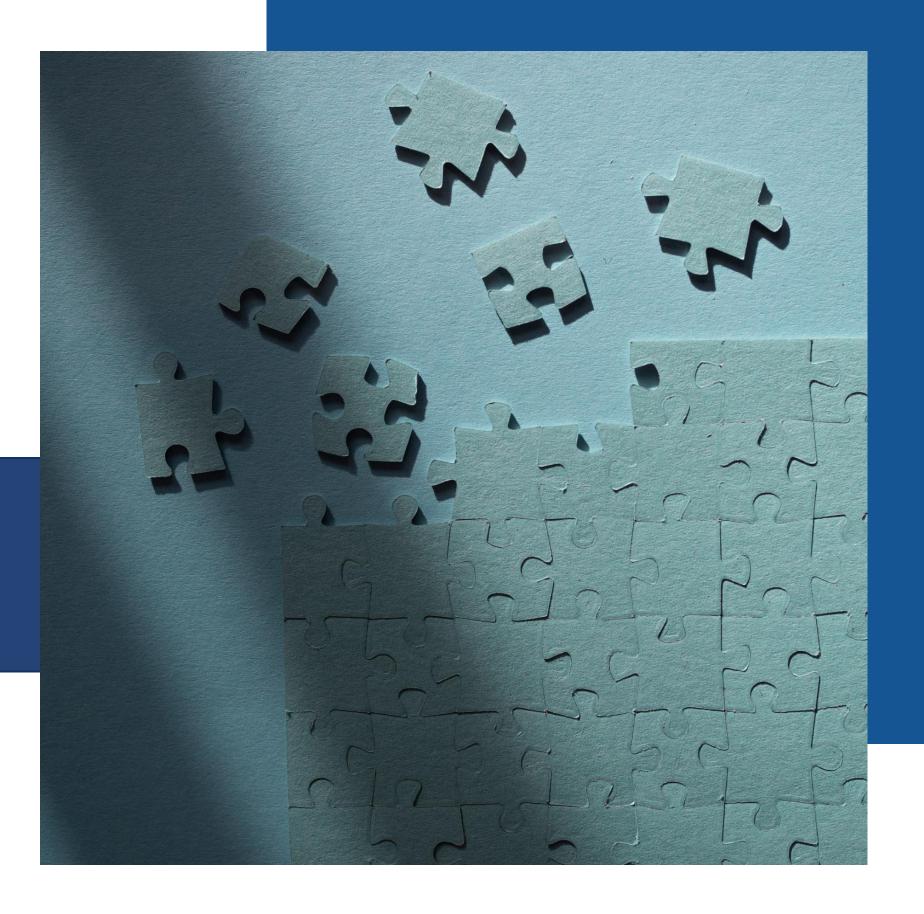
Sub/JV	Income			EBITDA			PBT*		
	Q2FY26	Q1FY26	Q2FY25	Q2FY26	Q1FY26	Q2FY25	Q2FY26	Q1FY26	Q2FY25
Subsidiaries									
Zuari Infra	51.3	27.1	20.9	48.1	21.7	17.9	25.1	(1.5)	(3.4)
ZIntL	45.8	54.1	110.4	13.0	6.8	17.1	(1.6)	(7.7)	(3.9)
ZMSL	9.5	8.7	9.7	(0.2)	(0.3)	1.7	(1.0)	(1.2)	(0.5)
Zuari Finserv	4.4	5.9	5.4	1.2	2.0	1.7	0.4	1.1	1.0
Zuari Insurance	3.9	4.1	2.4	2.9	3.2	1.5	2.9	3.2	1.5
Simon India	19.4	15.9	2.2	0.8	1.4	0.2	0.6	1.2	0.0
Joint Ventures									
ZIAVPL	7.9	9.0	4.9	5.3	6.6	2.5	3.6	5.0	1.0

<sup>\*</sup> before Exceptional Items





# **Path Ahead**







### **Strategic Priorities**



**Pursuing Strategic Growth Opportunities** 



**Scaling Biofuel Capabilities** 



**Strengthening the Balance Sheet** 



Leverage digital technologies



Nurturing Subsidiaries & Growing Strategic Value

#### For further information, please contact:



**Zuari Industries Limited (BSE: 500780 | NSE: ZUARIIND)** 

*Mr. Yadvinder Goyal* +91 124 4827800

Email: ig.zgl@adventz.com

#### **Investor Relations Advisors:**



#### **MUFG Intime India Private Limited**

Mr. Devansh Dedhia +91 99301 47479 devansh.dedhia@in.mpms.mufg.com Ms. Darshni Desai +91 99696 15802 <u>darshni.desai@in.mpms.mufg.com</u>

